

Weighing the pros and cons: Traditional vs. Offshore 2.0 approach







Let's face the facts: **95% of tech firms lack vital talent**, possibly including you.

Thinking about going offshore as a solution to talent shortages? If so, then **this guide is for you!** In this presentation, we'll deeply dive into the **pros and cons of offshoring** and suitable offshoring models.

CTOs, CEOs, and engineering leaders—gather around and let's get started!



What is Offshoring?

Offshoring is the process of **moving operations to** a **foreign country**. For example, creating a team of Indian developers for a US or European company.

However, recent scepticism about offshoring's value has emerged due to some vendors offering low-quality solutions. That's why it's essential to differentiate these from high-quality "offshore 2.0."





Traditional offshoring

The traditional offshoring method involves short-term collaborations with external engineering teams for specific projects.

In this approach, developers focus on tasks within the project's scope and operate temporarily.

However, this leads to frequent turnover and multitasking across multiple projects.

Traditional offshoring





Pros

- Cost-effective tech talent
- Round-the-clock operations



Cons

- Communication and language barriers
- Quality control issues
- Execution over added value
- High engineer rotation





The Offshore 2.0 approach

Adopting Offshore 2.0 gives you access to a dedicated team of elite offshore developers seamlessly integrated into your company's values and goals. These engineers are fully devoted to your company's vision.

Besides saving on costs, the Offshore 2.0 model levels up your organisation by **integrating offshore developers into your existing team**, making them real team players instead of just an outsider.

Offshore 2.0



Pros

- Access to the best talent, globally
- Hands-off operations
- Integrated and culturally aligned teams
- Scalability and flexibility
- Enhanced security and data protection



Cons

Geographical distance





The offshore solution of the future

After checking out the **differences between traditional offshoring and offshore 2.0**, it's time to tailor the optimal approach for your business.

As a tech leader, staying at tech's cutting edge while expanding your talent pool is a must. **This calls for a dedicated partner who gets what makes you tick** and helps you level up your growth game.





The Scalers specialise in building offshore software teams for global companies. With a blend of **European and Indian leadership**, they've honed a model for efficient engineering team expansion.

The Scalers' unique approach:

- Handpicking India's top 1% of developers
- Forming lasting dedicated teams
- Overseeing on-ground operations
- Nurturing a people-centric ethos





Wrapping up

In the face of a **shortage of developers in Western countries**, finding the perfect talent for your business can take time and effort. That's where **offshoring comes in – a solution with its own pros and cons.** It tackles the roadblocks to growth that organisations of all types and sizes encounter.

Follow our blog for more <u>offshoring insights</u> and digital strategies. We have a lineup of informative guides and articles ready to roll out soon!



Thank you



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