



Delving into The Scalars' dedicated development team model





Introduction

Businesses worldwide are in a hurry to transform, especially after the dramatic events of recent years highlighting the need for agility and digital change. As a result, the **demand for skilled software engineers** has gone through the roof, making the talent shortage more apparent.

More companies are **turning to offshore software development to tackle these challenges**, particularly the [dedicated development team model](#).

Let's dive in deeper to see why.



The dedicated development team model

This is a popular **software development approach** where a client partners with a development company long-term. An exclusive **team of experts, designers, and developers serves just one client**, handling everything from project conception to delivery and upkeep.

This model stands out by **giving organisations more control over projects** thanks to the dedicated development team's sole focus on their needs.

Go offshore the smarter way



YOU AVOID

Lengthy and disruptive recruitment

Project-based developers

Complicated logistics and administration

Security that doesn't measure up

Snails-pace growth

Difficult collaboration between teams

Developers don't have the required skills



YOU GET

Super-fast team assembly

Fully aligned, engaged employees

Managed operations with an expert partner

Security protocols at home mirrored in Bangalore

Lightning-fast scaling

Bangalore team uses same tools and methodologies

Specialists are hired to match your unique needs





Why choose the dedicated team model?

★ Integrated team

Instead of sporadic contract developers, you have a seamlessly **integrated team that becomes a valuable extension** of your local workforce.

★ Cost savings

Establishing an offshore team can **reduce operational costs by approximately 40-50%**. Countries like India and the Philippines, with lower living costs, impact not only salaries but all your business expenses.

★ Access to talent

Offshoring gives you access to many **highly skilled engineers** who can meet or exceed your requirements.



How The Scalers' dedicated team model works



With a distinctive approach blending talent sourcing, managed operations, and cultural alignment, we build scalable, results-focused tech teams in Bangalore, India.

When partnering with us, we take care of the following:

- **Creating your team**
- **Establishing on-site operations**
- **Providing support while you collaborate directly with your team**
- **Freeing you from candidate screening**

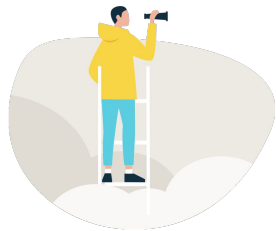
Now, let's take a closer look at how we operate!



The Scalers' dedicated team model

★ Recruitment

We source **India's top talent using our 7-step process**, leaving only the best 1% for your final interview. This way, you ensure cultural fit, and they benefit from a professional setup and a reputable brand.



★ Operations

We've got you covered, from securing office space to **handling legalities, paperwork, and HR management**. We provide data-driven reports regularly and collaborate with you to rapidly scale your team.



★ Culture

The Scalers' Dedicated Team model fosters a strong, unified team and ensures that your **engineers embrace your company's culture**. Additionally, we provide a dedicated Chief Happiness Officer to oversee your team's daily engagement.





Success of The Scalers' dedicated team model

Currently, we have **25 active partners across various industries**, such as gaming, fintech, and marketing.

These partners have teams ranging from **5 engineers to international branches with over 250+ employees**, including data and HR roles.

Let's turn to some real-life examples.





Real-life examples: Our partners

PartyLite

A US e-commerce company, **saved \$700,000 annually by replacing a third-party systems** integrator with a dedicated team.

Preqin

A UK-based Fintech company, scaled from a **5-person team to a 300+ person branch in Bangalore** in just two years.

Mediolanum

An Ireland-based Asset management company, **established a 3-person analysis team** to make smarter investment decisions.



Wrapping up

Feeling **hesitant about traditionally outsourcing** your projects?

The Scalers bring a fresh approach to software development. Our **dedicated teams customise solutions to fit your business** needs so you reach your goals while keeping close tabs on quality.

With Scalers, software development becomes a collaborative process, not a one-fits-all service. **Our transparency and adaptability open doors for businesses of all sizes!**



Thank you



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